

FORM 10-Q  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934.

For Quarterly Period Ended June 30, 1999

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-8462

GRAHAM CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of  
incorporation or organization)

16-1194720

(I.R.S. Employer  
Identification No.)

20 FLORENCE AVENUE, BATAVIA, NEW YORK  
(Address of Principal Executive Offices)

14020  
(Zip Code)

Registrant's telephone number, including Area Code - 716-343-2216

(Former name, former address and former fiscal year, if changed  
since last report.)

Indicate by check mark whether the registrant (1) has filed all  
reports required to be filed by Section 13 or 15(d) of the  
Securities Exchange Act of 1934 during the preceding 12 months (or  
for such shorter period that the registrant was required to file  
such reports), and (2) has been subject to such filing requirements  
for the past 90 days.

YES  No

As of August 5, 1999, there were outstanding 1,519,995 shares  
of common stock, \$.10 per share.

GRAHAM CORPORATION AND SUBSIDIARIES

FORM 10-Q

JUNE 30, 1999

PART I - FINANCIAL INFORMATION

Unaudited consolidated financial statements of Graham Corporation (the Company) and its subsidiaries of June 30, 1999 and for the three month period then ended are presented on the following pages. The financial statements have been prepared in accordance with the company's usual accounting policies, are based in part on approximations and reflect all normal and recurring adjustments which are, in the opinion of management, necessary to a fair presentation of the results of the interim periods.

This part also includes management's discussion and analysis of the Company's financial condition as of June 30, 1999 and its results of operations for the three month period then ended.

GRAHAM CORPORATION AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

	June 30, 1999 ----	March 31, 1999 ----
<S>	<C>	<C>
Assets		
Current Assets:		
Cash and equivalents	\$ 420,000	\$ 120,000
Investments	4,907,000	4,928,000
Trade accounts receivable	6,929,000	7,580,000
Inventories	6,570,000	6,803,000
Domestic and foreign income taxes receivable		73,000
Deferred income tax asset	919,000	950,000
Prepaid expenses and other current assets	319,000	349,000
	-----	-----
	20,064,000	20,803,000
Property, plant and equipment, net	10,265,000	10,450,000
Deferred income tax asset	2,691,000	2,673,000
Other assets	206,000	210,000
	-----	-----
	\$33,226,000	\$34,136,000
	=====	=====

</TABLE>

GRAHAM CORPORATION AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (concluded)

	June 30, 1999 ----	March 31, 1999 ----
<S>	<C>	<C>
Liabilities and Shareholders' Equity		

Current liabilities:		
Short-term debt	\$ 165,000	
Current portion of long-term debt	516,000	\$ 546,000
Accounts payable	3,207,000	2,879,000
Accrued compensation	2,569,000	3,938,000
Accrued expenses and other liabilities	696,000	1,043,000
Customer deposits	493,000	408,000
Domestic and foreign income taxes payable	15,000	
	-----	-----
	7,661,000	8,814,000
Long-term debt	392,000	505,000
Accrued compensation	1,120,000	1,095,000
Other long-term liabilities	301,000	303,000
Accrued pension liability	3,639,000	3,519,000
Accrued postretirement benefits	3,209,000	3,188,000
	-----	-----
Total liabilities	16,322,000	17,424,000
	-----	-----
Shareholders' equity:		
Preferred stock, \$1 par value - Authorized, 500,000 shares		
Common stock, \$.10 par value - Authorized, 6,000,000 shares		
Issued 1,690,595 shares on June 30, 1999 and March 31, 1999	169,000	169,000
Capital in excess of par value	4,521,000	4,521,000
Retained earnings	17,912,000	17,731,000
Accumulated other comprehensive loss	(3,105,000)	(3,076,000)
	-----	-----
	19,497,000	19,345,000
Less:		
Treasury stock	(2,418,000)	(2,408,000)
Employee Stock Ownership Plan Loan Payable	(175,000)	(225,000)
	-----	-----
Total shareholders' equity	16,904,000	16,712,000
	-----	-----
	\$33,226,000	\$34,136,000
	=====	=====

</TABLE>

#### GRAHAM CORPORATION AND SUBSIDIARIES

##### CONSOLIDATED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS

<TABLE>

<CAPTION>

	Three Months ended June 30,	
	1999	1998
	----	----
<S>	<C>	<C>
Net Sales	\$ 9,053,000	\$15,156,000
	-----	-----
Cost and expenses:		
Cost of products sold	6,413,000	10,664,000
Selling, general and administrative	2,298,000	2,972,000
Interest expense	42,000	66,000
	-----	-----
	8,753,000	13,702,000
	-----	-----
Income before income taxes	300,000	1,454,000
Provision for income taxes	119,000	490,000
	-----	-----
Net income	181,000	964,000
Retained earnings at beginning of period	17,731,000	15,362,000
	-----	-----
Retained earnings at end of period	\$17,912,000	\$16,326,000
	=====	=====
Per Share Data:		
Basic:		
Net income	\$ .12	\$ .58
	=====	=====
Diluted:		
Net income	\$ .12	\$ .57

</TABLE>

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GRAHAM CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

<TABLE>

<CAPTION>

	Three Months Ended June 30,	
	1999	1998
	----	----
<S>	<C>	<C>
Operating activities:		
Net income	\$ 181,000	\$ 964,000
	-----	-----
Adjustments to reconcile net income to net cash provided (used) by operating activities:		
Depreciation and amortization	263,000	267,000
Loss on sale of property, plant and equipment		10,000
(Increase) Decrease in operating assets:		
Accounts receivable	637,000	(1,822,000)
Inventory, net of customer deposits	294,000	1,702,000
Prepaid expenses and other current and non-current assets	19,000	(4,000)
Increase (Decrease) in operating liabilities:		
Accounts payable, accrued compensation, accrued expenses and other liabilities	(1,374,000)	(2,928,000)
Accrued compensation, accrued pension liability, and accrued postemployment benefits	204,000	261,000
Domestic and foreign income taxes	87,000	(163,000)
Other long-term liabilities	(2,000)	(12,000)
	-----	-----
Total adjustments	128,000	(2,689,000)
	-----	-----
Net cash provided (used) by operating activities	309,000	(1,725,000)
	-----	-----
Investing activities:		
Purchase of property, plant and equipment	(79,000)	(203,000)
Purchase of investments	(904,000)	(1,251,000)
Proceeds from maturity of investments	906,000	1,366,000
	-----	-----
Net cash used by investing activities	(77,000)	(88,000)
	-----	-----
Financing activities:		
Increase in short-term debt	165,000	2,823,000
Proceeds from issuance of long-term debt		5,110,000
Principal repayments on long-term debt	(81,000)	(5,050,000)
Purchase of treasury stock	(10,000)	(1,700,000)
	-----	-----
Net cash provided by financing activities	74,000	1,183,000
	-----	-----
Effect of exchange rate on cash	(6,000)	
	-----	-----
Net decrease in cash and equivalents	300,000	(630,000)
Cash and equivalents at beginning of period	120,000	1,694,000
	-----	-----
Cash and equivalents at end of period	\$ 420,000	\$1,064,000
	=====	=====

</TABLE>

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 NOTE 1 - INVENTORIES  
 -----

Major classifications of inventories are as follows:

<TABLE>  
 <CAPTION>

	6/30/99	3/31/99
	-----	-----
<S>	<C>	<C>
Raw materials and supplies	\$1,902,000	\$1,945,000
Work in process	5,175,000	5,025,000
Finished products	1,418,000	1,231,000
	-----	-----
	8,495,000	8,201,000
Less - progress payments	1,925,000	1,398,000
	-----	-----
	\$6,570,000	\$6,803,000
	=====	=====

</TABLE>

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 NOTE 2 - EARNINGS PER SHARE:  
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Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted earnings per share is calculated by dividing net income by the weighted average number of common and, when applicable, potential common shares outstanding during the period. A reconciliation of the numerators and denominators of basic and diluted earnings per share is presented below:

<TABLE>  
 <CAPTION>

	Three months ended June 30,	
	1999	1998
	----	----
<S>	<C>	<C>
Basic earnings per share		
Numerator:		
Net income	\$ 181,000	\$ 964,000
	-----	-----
Denominator:		
Weighted common shares outstanding	1,520,000	1,650,000
Share equivalent units (SEU) outstanding	5,000	3,000
	-----	-----
Weighted average shares and SEU's outstanding	1,525,000	1,653,000
	-----	-----
Basic earnings per share	\$.12	\$.58
	=====	=====

</TABLE>

<TABLE>  
 <CAPTION>

	Three months ended June 30,	
	1999	1998
	----	----
<S>	<C>	<C>
Diluted earnings per share		
Numerator:		
Net income	\$ 181,000	\$ 964,000
Denominator:	-----	-----
Weighted average shares and SEU's outstanding	1,525,000	1,653,000
Stock options outstanding	6,000	27,000
Contingently issuable SEU's	6,000	6,000
	-----	-----
Weighted average common and potential common shares outstanding	1,537,000	1,686,000
	-----	-----
Diluted earnings per share	\$.12	\$.57
	=====	=====

</TABLE>

Options to purchase 55,200 shares of common stock at \$21.44 per share and 9,000 shares at \$21.25, 2,250 shares at \$17.88, 8,250

shares at \$17, 2,250 shares at \$16.13, 26,250 shares at \$13.17, 8,250 shares at \$11.33 and 9,000 shares at \$11 were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of the common shares, resulting in an anti-dilutive effect.

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 NOTE 3 - CASH FLOW STATEMENT  
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Actual interest paid was \$41,000 and \$66,000 for the three months ended June 30, 1999 and 1998, respectively. In addition, actual income taxes paid were \$32,000 and \$653,000 for the three months ended June 30, 1999 and 1998, respectively.

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 NOTE 4 - COMPREHENSIVE INCOME  
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Total comprehensive income was \$152,000 and \$965,000 for the three months ended June 30, 1999 and 1998, respectively. Other comprehensive income or loss included foreign currency translation adjustments of \$(29,000) and \$1,000 for the quarters ended June 30, 1999 and 1998, respectively.

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 NOTE 5 - SEGMENT INFORMATION  
 -----

The Company's business consists of two operating segments based upon geographic area. The United States segment designs and manufactures heat transfer and vacuum equipment and the operating segment located in the United Kingdom manufactures vacuum equipment. Operating segment information is presented below:

<TABLE>  
 <CAPTION>

	Three months ended June 30,	
	1999	1998
	----	----
<S>	<C>	<C>
Sales from external customers		
U.S.	\$8,054,000	\$13,941,000
U.K.	999,000	1,215,000
	-----	-----
Total	\$9,053,000	\$15,156,000
	=====	=====
Intersegment sales		
U.S.		
U.K.	\$254,000	\$340,000
	-----	-----
Total	\$254,000	\$340,000
	=====	=====
Segment net income (loss)		
U.S.	\$233,000	\$907,000
U.K.	(52,000)	57,000
	-----	-----
Total	\$181,000	\$964,000
	=====	=====

</TABLE>

GRAHAM CORPORATION  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS  
June 30, 1999

Results of Operations

-----  
Sales decreased 40% in the first quarter of fiscal year 2000 compared to the same period last year. Sales for the first quarter decreased 42% in the United States and 18% in the United Kingdom compared to fiscal year 1999. The decrease in the United States sales is attributable to a significant decline in export shipments as a result of the economic downturn in Asia and Latin America. The decline in the United Kingdom sales is due in part to delays experienced in completing one large contract. In addition, the continued strength of the pound sterling as compared to other foreign currencies and the recession in the United Kingdom manufacturing sector have adversely impacted sales volumes and prices.

Cost of sales as a percent of sales for the first quarter was 71% compared to 70% a year ago. Cost of sales as a percent of sales for the United States operating segment was 71% for the first quarter of both fiscal year 2000 and 1999. For the United Kingdom operations, cost of sales as a percent of sales rose to 67% compared to 60% last year. While cost of sales as a percent of sales remained consistent in the United States, the significant increase in the United Kingdom is due to product mix and reduced selling prices, however, production overhead expenses have been managed to remain at or below prior year levels.

Selling, general and administrative expenses for the three months ended June 30, 1999 were 23% below selling, general and administrative expenses for the same period of fiscal year 1999 and represented 25% of sales as compared to 20% in the first quarter last year. The reduced expenses is reflective of the downsizing of the work force in the United States, as well as, a decline in selling expenses which are directly related to sales. However, selling, general and administrative expenses as a percent of sales exceeds the prior year percentage primarily due to fewer sales during the current quarter.

Interest expense for the first quarter is down 36% from the same period in fiscal year 1999. The decrease is attributable to lower levels of short- and long-term debt during the quarter in both the United States and United Kingdom.

The effective income tax rate for the first quarter was 40% compared to 34% for the comparable three months of last year. No tax benefits have been recognized on the current year operating loss in the United Kingdom causing this rate to increase.

Liquidity and Capital Resources

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The financial condition of the Company remains strong. Working capital of \$12,403,000 at June 30, 1999 compares to \$11,989,000 at March 31, 1999. The working capital increase reflects decreases of \$739,000 and \$1,153,000 in current assets and current liabilities, respectively. The decrease in current assets related primarily to a significant decline in accounts receivable which is attributable to low sales volumes in the first quarter. Payments of accrued compensation were made during the first quarter resulting in the decrease in current liabilities.

Net cash provided from operating activities for the first quarter was \$309,000. Net income, adjusted for depreciation and amortization, provided \$444,000 of operating cash. This was offset by payments of certain benefits accrued in the prior year. Net cash used in investing activities for the three month period of \$77,000 was utilized for capital expenditures which were \$79,000 compared to \$203,000 for the same period last year. There were no major commitments for capital expenditures as of June 30, 1999. Management anticipates spending approximately \$600,000 in fiscal

year 2000 for capital additions to upgrade computer equipment and machinery. Net cash provided from financing activities of \$74,000 was due to an increase in short-term debt used to finance working capital needs.

Management expects that the cash flow from operations and lines of credit will provide sufficient resources to fund the fiscal year 2000 cash requirements.

Total long-term debt was reduced from \$1,051,000 at year end to \$908,000 at June 30, 1999 due to scheduled paydowns on bank debt and capital leases. The long-term debt to equity ratio of 5% compares to 6% at March 31, 1999. The total liabilities to assets ratio is 49% compared to 51% at March 31, 1999. These ratios are reflective of the continued stability and strength of the Company's financial condition.

#### New Orders and Backlog

New orders for the first quarter were \$7,334,000 compared to \$11,162,000 for the same period last year. New orders in the United States were \$6,538,000 compared to \$9,879,000 for the same period in fiscal year 1999. New orders in the United Kingdom were \$796,000 compared to \$1,283,000 for the same quarter last year. The significant decline in new orders, specifically in the United States, is directly related to the economic downturn in Asia and Brazil and the poor market conditions in the capital equipment business.

Management is focusing its efforts on increasing the Company's market share in the standard product business and developing strategies to seize opportunities in the power, refinery and petrochemical markets.

#### New Orders and Backlog (concluded)

Backlog of unfilled orders at June 30, 1999 is \$13,857,000 compared to \$24,215,000 at this time a year ago and \$15,438,000 at March 31, 1999. Current backlog in the United States of \$13,108,000 compares to \$14,470,000 at March 31, 1999 and \$23,240,000 at June 30, 1998. Current backlog in the United Kingdom of \$749,000 compares to \$968,000 at March 31, 1999 and \$975,000 at June 30, 1998. The current backlog is reflective of the recent order activity. The current backlog is scheduled to be shipped during the next twelve months and represents orders from traditional markets in the Company's established product lines.

#### Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to changes in interest rates, foreign currency exchange rates and equity prices which may adversely impact its results of operations and financial position. The Company is exposed to interest rate risk primarily through its borrowing activities and short-term investments. Risk associated with interest rate fluctuations on debt is managed by holding interest bearing debt to the absolute minimum and assessing the risks and benefits for incurring long-term debt. Based upon variable rate debt outstanding at June 30, 1999, a 1% change in interest rates would impact annual interest expense by two thousand dollars. To manage interest rate risk in regards to short-term investments, the Company invests primarily in fixed rate instruments and holds investments to maturity.

Historically, Graham's international consolidated sales exposure approximates fifty percent of annual sales. Operating in world markets involves exposure to movements in currency exchange rates. Currency movements can affect sales in several ways. Foremost, the ability to competitively compete for orders against competition having a relatively weaker currency. Business lost due to this cannot be quantified. Secondly, redemption value of sales can be adversely impacted. The substantial portion of Graham's sales are collected in U.S. dollars. The Company enters into forward foreign exchange agreements to hedge its exposure against unfavorable changes in foreign currency values on significant sales contracts negotiated in foreign currencies. Graham uses derivatives for no other reason.

The loss from foreign operations reduced Graham's first quarter net income by 22%. As currency exchange rates change, translations of the income statements of our U.K. business into



U.S. dollars affects year-over-year comparability of operating results. The Company does not hedge translation risks because cash flows from U.K. operations are mostly reinvested in the U.K. A 10% change in foreign exchange rates would impact first quarter net income by approximately \$5,000.

The Company has a Long-Term Incentive Plan which provides for awards of share equivalent units (SEU) for outside directors based upon the Company's performance. The outstanding SEU's are recorded

Quantitative and Qualitative Disclosures about Market Risk (concluded)  
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at fair market value thereby exposing the Company to equity price risk. Gains and losses recognized due to market price changes are included in the quarterly results of operations. Based upon the SEU's outstanding at June 30, 1999 and 1998 and a \$9.25 per share price, a twenty to forty percent change in the respective quarter end market price of the Company's common stock would positively or negatively impact the Company's first quarter operating results by \$30,000 to \$60,000 for 2000 and \$39,000 to \$78,000 for 1999. In the first quarter of 2000, the loss, net of tax, recorded due to the increase in the stock price was not significant. Assuming the net income target of \$500,000 is met and SEU's are granted to the five outside directors in accordance with the plan over the next five years, based upon the June 30, 1999 market price of the Company's stock of \$9.25 per share, a twenty to forty percent change in the stock price would positively or negatively impact the Company's operating results by \$39,000 to \$80,000 in 2001, \$42,000 to \$84,000 in 2002 and \$44,000 to \$88,000 in 2003, 2004 and 2005.

Year 2000 Readiness  
-----

The Company has completed its year 2000 readiness program. This program included the following phases: identifying affected software, hardware, and manufacturing and telecommunication equipment and assessing the impact of the year 2000 issue; hardware and software remediation; testing; surveying the year 2000 readiness of customers and suppliers; and developing a contingency plan. The cost of the program was insignificant. Although the Company believes its internal operations are year 2000 compliant, it cannot assure anyone that its customers, suppliers or governmental agencies will be ready.

Accounting Standard Changes  
-----

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities." This statement establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and derivatives utilized for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. This statement is effective for all fiscal quarters of fiscal years beginning after June 15, 2000. Management is evaluating the impact this statement may have on the Company's financial statements.

GRAHAM CORPORATION AND SUBSIDIARIES  
FORM 10-Q  
JUNE 30, 1999  
PART II - OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K.

a. See index to exhibits.

b. No reports on Form 8-K were filed during the quarter ended June 30, 1999.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRAHAM CORPORATION

/s/J. R. Hansen

\_\_\_\_\_  
J. R. Hansen  
Vice President Finance and  
Administration / CFO (Principal  
Accounting Officer)

Date 08/05/99

INDEX OF EXHIBITS

- (2) Plan of acquisition, reorganization, arrangement, liquidation or succession

Not applicable.

- (4) Instruments defining the rights of security holders, including indentures

- (a) Equity securities

The instruments defining the rights of the holders of Registrant's equity securities are as follows:

Certificate of Incorporation, as amended of Registrant (filed as Exhibit 3(a) to the Registrant's annual report on Form 10-K for the fiscal year ended December 31, 1989, and incorporated herein by reference.)

By-laws of registrant, as amended (filed as Exhibit 3.2(ii) to the Registrant's annual report on Form 10-K for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

Shareholder Rights Plan of Graham Corporation (filed as Exhibit (4) to Registrant's current report filed on Form 8-K on February 26, 1991, as amended by Registrant's Amendment No. 1 on Form 8 dated June 8, 1991, and incorporated herein by reference.)

- (b) Debt securities

Not applicable.

- (10) Material Contracts

1989 Stock Option and Appreciation Rights Plan of Graham

Corporation (filed on the Registrant's Proxy Statement for its 1991 Annual Meeting of Shareholders and incorporated herein by reference.)

1995 Graham Corporation Incentive Plan to Increase Shareholder Value (filed on the Registrant's Proxy Statement for its 1996 Annual Meeting of Shareholders and incorporated herein by reference.)

Graham Corporation Outside Directors' Long-Term Incentive Plan (filed as Exhibit 10.3 to the Registrant's annual report on Form 10-K for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

Index to Exhibits (cont.)

- - - - -

Employment Contracts between Graham Corporation and Named Executive Officers (filed as Exhibit 10.4 to the Registrant's annual report on Form 10-K for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

Senior Executive Severance Agreements with Named Executive Officers (filed as Exhibit 10.5 to the Registrant's annual report on Form 10-K for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

- (11) Statement re-computation of per share earnings

Computation of per share earnings is included in Note 2 of the Notes to Financial Information.

- (15) Letter re-unaudited interim financial information

Not applicable.

- (18) Letter re-change in accounting principles

Not Applicable.

- (19) Report furnished to security holders

None.

- (22) Published report regarding matters submitted to vote of security holders

None.

- (23) Consents of experts and counsel

Not applicable.

- (24) Power of Attorney

Not applicable.

- (27) Financial Data Schedule

Financial Data Schedule is included herein as Exhibit 27 of this report.

- (99) Additional exhibits

None.

<TABLE> <S> <C>

<ARTICLE> 5

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The schedule contains summary financial information extracted from the Graham Corporation consolidated balance sheet and consolidated statement of operations and retained earnings and is qualified in its entirety by reference to such financial statements.

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