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            FORM 10-Q
SECURITIES AND EXCHANGE COMMISSION
            Washington, D.C. 20549
(Mark one)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE
    SECURITIES EXCHANGE ACT OF 1934.
For Quarterly Period Ended June 30, 2001
                            OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE
    SECURITIES EXCHANGE ACT OF 1934.
For the transition period from
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Commission File Number 1-8462
GRAHAM CORPORATION
(Exact name of registrant as specified in its charter)
DELAWARE $\quad$ 16-1194720
(State or other jurisdiction of $\quad$ (I.R.S. Employer
incorporation or organization) Identification No.)
2 0 ~ F L O R E N C E ~ A V E N U E , ~ B A T A V I A , ~ N E W ~ Y O R K ~ 1 4 0 2 0
(Address of Principal Executive Offices) (Zip Code)
Registrant's telephone number, including Area Code - 716-343-2216
(Former name, former address and former fiscal year, if changed
since last report.)
Indicate by check mark whether the registrant (1) has filed all
reports required to be filed by Section 13 or 15(d) of the
Securities Exchange Act of }1934\mathrm{ during the preceding }12\mathrm{ months (or
for such shorter period that the registrant was required to file
such reports), and (2) has been subject to such filing requirements
for the past 90 days.
YES X No
As of August 3, 2001, there were outstanding 1,635,142 shares
of common stock, \$.10 per share.

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GRAHAM CORPORATION AND SUBSIDIARIES
FORM 10-Q
JUNE 30, 2001
PART I - FINANCIAL INFORMATION

Unaudited consolidated financial statements of Graham Corporation (the Company) and its subsidiaries as of June 30, 2001 and for the three month period then ended are presented on the following pages. The financial statements have been prepared in accordance with the Company's usual accounting policies, are based in part on approximations and reflect all normal and recurring adjustments which are, in the opinion of management, necessary to a fair presentation of the results of the interim periods.

This part also includes management's discussion and analysis of the Company's financial condition as of June 30, 2001 and its results of operations for the three month period then ended.

GRAHAM CORPORATION AND SUBSIDIARIES

\section*{CONSOLIDATED BALANCE SHEETS}
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & \[
\begin{gathered}
\text { June } 30, \\
2001
\end{gathered}
\] & \[
\begin{gathered}
\text { March 31, } \\
2001
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Assets} \\
\hline Current Assets: & & \\
\hline Cash and equivalents & \$ 1,283,000 & \$ 226,000 \\
\hline Investments & & 4,905,000 \\
\hline Trade accounts receivable & 7,399,000 & 7,954,000 \\
\hline Inventories & 8,892,000 & 9,383,000 \\
\hline Domestic and foreign income taxes receivable & 732,000 & 449,000 \\
\hline Deferred income tax asset & 903,000 & 1,021,000 \\
\hline Prepaid expenses and other current assets & 416,000 & 529,000 \\
\hline & 19,625,000 & 24,467,000 \\
\hline Property, plant and equipment, net & 9,865,000 & 10,013,000 \\
\hline Deferred income tax asset & 2,268,000 & 2,113,000 \\
\hline Other assets & 9,000 & 15,000 \\
\hline & \$31,767,000 & \$36,608,000 \\
\hline
\end{tabular}

\footnotetext{
</TABLE>
}

GRAHAM CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (concluded)

\section*{<TABLE>}
\begin{tabular}{|c|c|c|}
\hline & \[
\text { June } 30 \text {, }
\]
\[
2001
\] & \[
\begin{gathered}
\text { March 31, } \\
2001
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Liabilities and Shareholders' Equity} \\
\hline \multicolumn{3}{|l|}{Current liabilities:} \\
\hline Short-term debt & \$ 1,130,000 & \$ 4,164,000 \\
\hline Current portion of long-term debt & 88,000 & 126,000 \\
\hline Accounts payable & 3,182,000 & 4,968,000 \\
\hline Accrued compensation & 2,483,000 & 2,225,000 \\
\hline Accrued expenses and other liabilities & 1,031,000 & 893,000 \\
\hline Customer deposits & 1,512,000 & 929,000 \\
\hline & 9,426,000 & 13,305,000 \\
\hline Long-term debt & 166,000 & 682,000 \\
\hline Accrued compensation & 731,000 & 706,000 \\
\hline Deferred income tax liability & 31,000 & 31,000 \\
\hline Other long-term liabilities & 11,000 & 11,000 \\
\hline Accrued pension liability & 1,579,000 & 1,516,000 \\
\hline Accrued postretirement benefits & 3,250,000 & 3,220,000 \\
\hline Total liabilities & 15,194,000 & 19,471,000 \\
\hline
\end{tabular}

Shareholders' equity:
Preferred stock, \$1 par value -
Authorized, 500,000 shares
Common stock, \(\$ .10\) par value -
Authorized, 6,000,000 shares
Issued 1,703,465 shares on June 30, 2001
and 1,697,645 on March 31, 2001
\begin{tabular}{|c|c|}
\hline 170,000 & 170,000 \\
\hline 4,619,000 & 4,575,000 \\
\hline 15,974,000 & 16,583,000 \\
\hline \((2,187,000)\) & \((2,188,000)\) \\
\hline 18,576,000 & 19,140,000 \\
\hline \((1,161,000)\) & \((1,161,000)\) \\
\hline (842,000) & (842,000) \\
\hline 16,573,000 & 17,137,000 \\
\hline \$31,767,000 & \$36,608,000 \\
\hline
\end{tabular}
</TABLE>

GRAHAM CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS
<TABLE>
<CAPTION>

\section*{<S>}

Net Sales
Cost and expenses:
Cost of products sold
Selling, general and administrative
Interest expense
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|r|}{\multirow[t]{2}{*}{Three Months
ended June 30,}} \\
\hline & \\
\hline 2001 & 2000 \\
\hline <C> & <C> \\
\hline \$ 9,581,000 & \$ 8,284,000 \\
\hline 7,982,000 & 6,425,000 \\
\hline 2,432,000 & 2,307,000 \\
\hline 73,000 & 74,000 \\
\hline 10,487,000 & 8,806,000 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Loss before income taxes & \((906,000)\) & \((522,000)\) \\
\hline Benefit for income taxes & (297,000) & \((168,000)\) \\
\hline Net loss & \((609,000)\) & \((354,000)\) \\
\hline Retained earnings at beginning of period & 16,583,000 & 16,898,000 \\
\hline Retained earnings at end of period & \$15,974,000 & \$16,544,000 \\
\hline Per Share Data: & & \\
\hline Basic: & & \\
\hline Net loss & \$ (.37) & \$ (.23) \\
\hline Diluted: & & \\
\hline Net loss & \$ (.37) & \$ (.23) \\
\hline </TABLE> & & \\
\hline
\end{tabular}

</TABLE>

GRAHAM CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (concluded)
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & Three Months 2001 & \[
\begin{aligned}
& \text { Ended June } 30 \\
& 2000
\end{aligned}
\] \\
\hline <S> & <C> & <C> \\
\hline Investing activities: & & \\
\hline Purchase of property, plant and equipment & \((64,000)\) & \((188,000)\) \\
\hline Proceeds from sale of property, plant \& equipment & & 27,000 \\
\hline Proceeds from sale of investments & 4,877,000 & \\
\hline Net cash provided (used) by investing activities & 4,813,000 & (161,000) \\
\hline Financing activities: & & \\
\hline Increase (decrease) in short-term debt & \((3,034,000)\) & 95,000 \\
\hline Proceeds from issuance of long-term debt & 4,530,000 & 5,844,000 \\
\hline Principal repayments on long-term debt & \((5,111,000)\) & \((7,103,000)\) \\
\hline Issuance of common stock & 44,000 & \\
\hline Net cash used by financing activities & \((3,571,000)\) & \((1,164,000)\) \\
\hline Effect of exchange rate on cash & & \((8,000)\) \\
\hline Net increase (decrease) in cash and equivalents & 1,057,000 & \((1,085,000)\) \\
\hline Cash and equivalents at beginning of period & 226,000 & 1,110,000 \\
\hline Cash and equivalents at end of period & \$1,283,000 & \$ 25,000 \\
\hline
\end{tabular} </TABLE>

> GRAHAM CORPORATION AND SUBSIDIARIES NOTES TO FINANCIAL INFORMATION JUNE 30,2001

\section*{NOTE 1 - INVENTORIES}

Major classifications of inventories are as follows:
<TABLE>
<CAPTION>
<S>
Raw materials and supplies
\begin{tabular}{|c|c|}
\hline <C> & <C> \\
\hline \$ 1,927,000 & \$ 1,996,000 \\
\hline 10,723,000 & 11,243,000 \\
\hline 1,678,000 & 1,880,000 \\
\hline 14,328,000 & 15,119,000 \\
\hline 5,436,000 & 5,736,000 \\
\hline \$ 8,892,000 & \$ 9,383,000 \\
\hline
\end{tabular}
Less - progress payments
</TABLE>

NOTE 2 - EARNINGS PER SHARE:
Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted earnings per share is calculated by dividing net income by the weighted average number of common and, when applicable, potential common shares outstanding during the period. A reconciliation of the numerators and denominators of basic and diluted earnings per share is presented below:
<TABLE>
<CAPTION
<S>
\begin{tabular}{cc} 
Three months \\
ended June 30, \\
2001 & 2000 \\
---- & ---- \\
CC> & CC>
\end{tabular}

Basic loss per share
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Numerator:} \\
\hline Net loss & \$ (609,000) & \$ (354, 000 ) \\
\hline \multicolumn{3}{|l|}{Denominator:} \\
\hline Weighted common shares outstanding & 1,631,000 & 1,504,000 \\
\hline Share equivalent units (SEU) outstanding & 11,000 & 11,000 \\
\hline Weighted average shares and SEU's outstanding & 1,642,000 & 1,515,000 \\
\hline Basic loss per share & \$ (.37) & \$ (.23) \\
\hline
\end{tabular}
</TABLE>

</TABLE>
All options to purchase shares of common stock at various exercise prices were excluded from the computation of diluted loss per share as the effect would be antidilutive due to the net loss.

NOTE 3 - CASH FLOW STATEMENT


Actual interest paid was \(\$ 84,000\) and \(\$ 77,000\) for the three
months ended June 30, 2001 and 2000, respectively. In addition, actual income taxes paid were \(\$ 2,000\) for the three months ended June 30, 2001 and actual income taxes refunded were \(\$ 411,000\) for the three months ended June 30, 2000.
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NOTE 4 - COMPREHENSIVE INCOME

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Total comprehensive loss was \(\$ 608,000\) and \(\$ 476,000\) for the three months ended June 30, 2001 and 2000, respectively. Other comprehensive income (loss) included foreign currency translation adjustments of \(\$ 1,000\) and \(\$(122,000)\) for the quarters ended June 30, 2001 and 2000, respectively.

NOTE 5 - SEGMENT INFORMATION

The Company's business consists of two operating segments based upon geographic area. The United States segment designs and manufactures heat transfer and vacuum equipment and the operating segment located in the United Kingdom manufactures vacuum equipment. Operating segment information is presented below: <TABLE>
<CAPTION>

</TABLE>
- -------------------------------------------------1
-----------------------------------------13

During the first quarter of fiscal year 2002, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 133, Accounting for Derivative Instruments and Hedging Activities. At April 1 and June 30, 2001, the Company had no derivatives that met the criteria for a derivative instrument. As a result, management of the Company concluded that there was no material effect on the Company's consolidated financial position, results of operations or cash flows resulting from the adoption of SFAS No. 133 at June 30, 2001.

GRAHAM CORPORATION

\section*{Results of Operations}
-----------------------
Sales increased \(16 \%\) in the first quarter of fiscal year 2002 compared to the same period last year. Sales for the first quarter increased \(14 \%\) in the United States and \(29 \%\) in the United Kingdom compared to fiscal year 2001. The increase in the United States sales is attributable to significant sales of the new rectangular condenser product. The improvement in the United Kingdom sales is a reflection of the higher order intake level experienced in the second half of fiscal 2001.

Cost of sales as a percent of sales for the first quarter was 83\% compared to \(78 \%\) a year ago. Cost of sales as a percent of sales for the United States operating segment was \(86 \%\) for the current quarter compared to \(80 \%\) for the first quarter of fiscal year 2001. For the United Kingdom operations, cost of sales as a percent of sales declined to 70\% from 74\% a year ago. The significant increase in the United States is due to product mix and is reflective of the fierce price competition experienced in fiscal year 2001. The reduced percentage in the United Kingdom is also attributable to product mix as a higher portion of sales was comprised of spare parts which generate significant profit margins.

Selling, general and administrative expenses for the three months ended June 30,2001 were \(5 \%\) greater than selling, general and administrative expenses for the same period of fiscal year 2001 but represented \(25 \%\) of sales as compared to \(28 \%\) in the first quarter last year. Selling, general and administrative expenses as a percent of sales declined due to the increase in sales levels during the current quarter as compared to the first quarter of last year. This is an indication of management's efforts to control overhead costs.

Interest expense remained stable at \(\$ 73,000\) compared to \(\$ 74,000\) from the same period in fiscal year 2001. The decrease in shortand long-term debt of \(\$ 3,588,000\) was attributable to a significant paydown in the United States near the end of the first quarter.

The effective income tax rate for the first quarter was consistent with the prior year at \(33 \%\) compared to \(32 \%\).

\section*{Liquidity and Capital Resources}

The financial condition of the Company remained stable. Working capital of \(\$ 10,199,000\) at June 30, 2001 compares to \(\$ 11,162,000\) at March 31, 2001. The working capital decrease reflects decreases of \(\$ 4,842,000\) and \(\$ 3,879,000\) in current assets and current liabilities, respectively. The decrease in current assets related to the sale of the investments during the quarter. The decrease in current liabilities is primarily attributable to a reduction in short-term debt as the proceeds from the sale of the investments were used to pay down this debt. The current ratio has increased from 1.8 at March 31, 2001 to 2.1 at June 30, 2001.

Liquidity and Capital Resources (concluded)
---------------------------------------------
Net cash used from operating activities for the first quarter was \(\$ 185,000\). Net loss, adjusted for depreciation and amortization, used \(\$ 364,000\) of operating cash. As noted above, net cash provided from investing activities through the sale of investments during the three month period of \(\$ 4,813,000\) was utilized to pay down short- and long-term debt in the United States. Capital expenditures were \(\$ 64,000\) compared to \(\$ 188,000\) for the same period last year. There were no major commitments for capital expenditures as of June 30, 2001. Management anticipates spending approximately \(\$ 900,000\) in fiscal year 2002 for capital additions to upgrade computer equipment and machinery.

Management expects that the cash flow from operations and lines of credit will provide sufficient resources to fund the fiscal year 2002 cash requirements.

The long-term debt to equity ratio of \(2 \%\) compares to \(5 \%\) at March 31, 2001. The total liabilities to assets ratio is 48\% compared to \(53 \%\) at March 31 , 2001. These ratios are reflective of the continued stability and strength of the Company's financial condition.

New Orders and Backlog
New orders for the first quarter were \(\$ 19,186,000\) compared to \(\$ 12,425,000\) for the same period last year. Prior to intercompany eliminations, new orders in the United States were \$17,542,000 compared to \(\$ 11,760,000\) for the same period in fiscal year 2001.

New orders in the United Kingdom were \(\$ 1,732,000\) compared to \(\$ 1,101,00\) for the same quarter last year. The significant increase in new orders in the United States is due to significant orders obtained for rectangular condensers.

Backlog of unfilled orders at June 30, 2001 is \(\$ 38,060,000\) compared to \(\$ 28,418,000\) at this time a year ago and \(\$ 28,458,000\) at March 31, 2001. Prior to intercompany eliminations, current backlog in the United States of \(\$ 34,607,000\) compares to \(\$ 25,544,000\) at March 31, 2001 and \(\$ 28,027,000\) at June 30, 2000. Current backlog in the United Kingdom of \(\$ 3,723,000\) compares to \(\$ 3,366,000\) at March 31, 2001 and \(\$ 1,179,000\) at June 30, 2000. The current backlog is reflective of the significant orders obtained for pump equipment for a South African project and rectangular condensers. The current backlog, with the exception of approximately \(\$ 8,500,000\), is scheduled to be shipped during the next twelve months and represents orders from traditional markets in the Company's established product lines.

Quantitative and Qualitative Disclosures about Market Risk
- --------------------------------------------------------------

The Company is exposed to changes in interest rates, foreign currency exchange rates and equity prices which may adversely impact its results of operations and financial position. The Company is exposed to interest rate risk primarily through its borrowing activities. Risk associated with interest rate fluctuations on debt is managed by holding interest bearing debt to the absolute minimum and assessing the risks and benefits for

Quantitative and Qualitative Disclosures about Market Risk (concluded)
incurring long-term debt. Based upon variable rate debt outstanding at June 30,2001 , a \(1 \%\) change in interest rates would impact annual interest expense by \(\$ 34,000\).

Over the past three years, Graham's international consolidated sales exposure approximates \(44 \%\) of annual sales. Operating in world markets involves exposure to movements in currency exchange rates. Currency movements can affect sales in several ways. Foremost, the ability to competitively compete for orders against competition having a relatively weaker currency. Business lost due to this cannot be quantified. Secondly, redemption value of sales can be adversely impacted. The substantial portion of Graham's sales are collected in U.S. dollars. The Company enters into forward foreign exchange agreements to hedge its exposure against unfavorable changes in foreign currency values on significant sales contracts negotiated in foreign currencies.

Foreign operations produced a net loss in the first quarter of \(\$ 82,000\). As currency exchange rates change, translations of the income statements of our U.K. business into U.S. dollars affects year-over-year comparability of operating results. The Company does not hedge translation risks because cash flows from U.K. operations are mostly reinvested in the U.K. A \(10 \%\) change in foreign exchange rates would impact first quarter net loss by approximately \(\$ 8,000\).

The Company has a Long-Term Incentive Plan which provides for awards of share equivalent units (SEU) for outside directors based upon the Company's performance. The outstanding SEU's are recorded at fair market value thereby exposing the Company to equity price risk. Gains and losses recognized due to market price changes are included in the quarterly results of operations. Based upon the SEU's outstanding at June 30, 2001 and 2000 and the respective quarter end market price per share, a \(50 \%\) to \(100 \%\) change in the respective quarter end market price of the Company's common stock would positively or negatively impact the Company's first quarter operating results by \(\$ 66,000\) to \(\$ 131,000\) for 2002 and \(\$ 41,000\) to \(\$ 82,000\) for 2001. In the first quarter of 2002, the loss, net of tax, recorded due to the increase in the stock price was not significant. Assuming required net income of \(\$ 500,000\) to award SEU's is met and SEU's are granted to the five outside directors in accordance with the plan over the next five years, based upon the June 30, 2001 market price of the Company's stock of \(\$ 12.25\) per share, a \(50 \%\) to \(100 \%\) change in the stock price would positively or negatively impact the Company's operating results by \(\$ 116,000\) to \(\$ 231,000\) in 2003, \(\$ 121,000\) to \(\$ 241,000\) in 2004 and \(\$ 126,000\) to \(\$ 251,000\) in 2005, 2006 and 2007.

Item 6. Exhibits and Reports on Form 8-K.
a. See index to exhibits.
b. No reports on Form 8-K were filed during the quarter ended June 30, 2001.

\section*{SIGNATURES}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRAHAM CORPORATION
/s/J. R. Hansen
J. R. Hansen

Vice President Finance and Administration / CFO (Principal Accounting Officer)

Date 08/03/01

INDEX OF EXHIBITS
(2) Plan of acquisition, reorganization, arrangement, liquidation or succession

Not applicable.
(4) Instruments defining the rights of security holders, including indentures
(a) Equity securities

The instruments defining the rights of the holders of Registrant's equity securities are as follows:

Certificate of Incorporation, as amended of Registrant (filed as Exhibit 3 (a) to the Registrant's annual report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1989, and incorporated herein by reference.)

By-laws of registrant, as amended (filed as Exhibit
3.2 (ii) to the Registrant's annual report on Form \(10-\mathrm{K}\) for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

Stockholder Rights Plan of Graham Corporation (filed as Item 5 to Registrant's current report filed on Form 8-K on August 23, 2000 and Registrant's Form 8-A filed on September 15, 2000, and incorporated herein by reference).
(b) Debt securities

Not applicable.
(10) Material Contracts

1989 Stock Option and Appreciation Rights Plan of Graham Corporation (filed on the Registrant's Proxy Statement for its 1990 Annual Meeting of Stockholders and incorporated herein by reference.)

1995 Graham Corporation Incentive Plan to Increase Shareholder Value (filed on the Registrant's Proxy Statement for its 1996 Annual Meeting of Stockholders and incorporated herein by reference.)

Graham Corporation Outside Directors' Long-Term Incentive Plan (filed as Exhibit 10.3 to the Registrant's annual report on Form 10-K for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

Index to Exhibits (cont.)
- --------------------------

2000 Graham Corporation Incentive Plan to Increase Shareholder Value (filed on the Registrant's Proxy Statement for its 2001 Annual Meeting of Stockholders and incorporated herein by reference).

Employment Contracts between Graham Corporation and Named Executive Officers (filed as Exhibit 10.4 to the Registrant's annual report on Form \(10-\mathrm{K}\) for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

Senior Executive Severance Agreements with Named Executive Officers (filed as Exhibit 10.5 to the Registrant's annual report on Form \(10-\mathrm{K}\) for the fiscal year ended March 31, 1998, and is incorporated herein by reference.)

Long-Term Stock Ownership Plan of Graham Corporation (filed on the Registrant's Proxy Statement for its 2000 Annual Meeting of Stockholders and incorporated herein by reference.)
(11) Statement re-computation of per share earnings

Computation of per share earnings is included in Note 2 of the Notes to Financial Information.
(15) Letter re-unaudited interim financial information

Not applicable.
(18) Letter re-change in accounting principles

Not Applicable.
(19) Report furnished to security holders

None.
(22) Published report regarding matters submitted to vote of security holders

None.
(23) Consents of experts and counsel

Not applicable.

Not applicable.
(99) Additional exhibits

None.```

